

Please complete this form by typing in the fields. Save the file to your local hard-drive and then email a copy to [northwest@isbdc.org](mailto:northwest@isbdc.org).

If you are unsure about nominating a candidate or have any questions, contact us at (219) 644-3513 or [northwest@isbdc.org](mailto:northwest@isbdc.org). Thank you.  
[edayleaders.com](http://edayleaders.com)

Eligible: Small business owner engaged in selling products outside the U.S.



# Cover Sheet

**AWARD:** Small Business Exporter

## NOMINEE INFORMATION

**FULL NAME** \_\_\_\_\_

**TITLE** \_\_\_\_\_

**BUSINESS NAME** \_\_\_\_\_

**BUSINESS ADDRESS** \_\_\_\_\_

**PHONE** \_\_\_\_\_

**EMAIL** \_\_\_\_\_

**BUSINESS WEBSITE** \_\_\_\_\_

**YEARS IN BUSINESS** \_\_\_\_\_

**BRIEFLY DESCRIBE NOMINEE'S BUSINESS:**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**HAS NOMINEE RECEIVED SBA ASSISTANCE**

If yes, describe type of assistance and the year(s) provided.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

## NOMINATOR INFORMATION

**FULL NAME** \_\_\_\_\_

**TITLE** \_\_\_\_\_

**BUSINESS** \_\_\_\_\_

**ADDRESS** \_\_\_\_\_

**PHONE** \_\_\_\_\_

**EMAIL** \_\_\_\_\_

**BIOGRAPHY:** Brief biography of the Small Business Exporter nominee.

**BUSINESS PROFILE:** Profile your business, when and how it was started, what the company sells, what market segments you serve, how you have succeeded.

Provide evidence of increased sales, profits and/or growth of employment because of exporting.

<b>FINANCIAL SUMMARY</b>			
<b>Year</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>
<b>Number of Employees</b>			
<b>Total Sales</b>			
<b>Net Profit (Before Tax)</b>			
<b>Total Assets</b>			
<b>Total Liabilities</b>			
<b>Net Worth</b>			

Kept Confidential

**Describe the products and services you export and the countries and markets you have served.**

**What creative overseas marketing strategies have you used to grow your overseas markets?**

**How has the nominee had a financial, physical, legal, or other crisis while in business? Please explain the situation and actions taken to resolve it.**

**Effective solutions to export-related problems. What problems have you encountered and how have you dealt with them?**

**What types of SBA export assistance or state trade assistance have you used?**

**Demonstrate contributions to community-oriented projects. Have you helped other business/organizations develop overseas contacts/markets?**