

Please complete this form by typing in the fields. Save the file to your local hard-drive and then email a copy to northwest@isbdc.org.

If you are unsure about nominating a candidate or have any questions, contact us at (219) 644-3513 or northwest@isbdc.org. Thank you.
edayleaders.com

Eligible: Small business owner engaged in selling products outside the U.S.



Cover Sheet

AWARD: Small Business Exporter

NOMINEE INFORMATION

FULL NAME _____

TITLE _____

BUSINESS NAME _____

BUSINESS ADDRESS _____

PHONE _____

EMAIL _____

BUSINESS WEBSITE _____

YEARS IN BUSINESS _____

BRIEFLY DESCRIBE NOMINEE'S BUSINESS:

HAS NOMINEE RECEIVED SBA ASSISTANCE

If yes, describe type of assistance and the year(s) provided.

NOMINATOR INFORMATION

FULL NAME _____

TITLE _____

BUSINESS _____

ADDRESS _____

PHONE _____

EMAIL _____

BIOGRAPHY: Brief biography of the Small Business Exporter nominee.

BUSINESS PROFILE: Profile your business, when and how it was started, what the company sells, what market segments you serve, how you have succeeded.

Provide evidence of increased sales, profits and/or growth of employment because of exporting.

| FINANCIAL SUMMARY | | | |
|--------------------------------|-------------|-------------|-------------|
| Year | 2017 | 2018 | 2019 |
| Number of Employees | | | |
| Total Sales | | | |
| Net Profit (Before Tax) | | | |
| Total Assets | | | |
| Total Liabilities | | | |
| Net Worth | | | |

Kept Confidential

Describe the products and services you export and the countries and markets you have served.

What creative overseas marketing strategies have you used to grow your overseas markets?

**How has the business been affected by current economic conditions?
What actions were taken to respond to the crisis?**

Effective solutions to export-related problems. What problems have you encountered and how have you dealt with them?

What types of SBA export assistance or state trade assistance have you used?

Demonstrate contributions to community-oriented projects. Have you helped other business/organizations develop overseas contacts/markets?