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email a copy to northwest@isbdc.org.

If you are unsure about nominating a candidate
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Thank you.

edayleaders.com

Entrepreneurial
Excellence Awards



Cover Sheet

AWARD: Small Business Exporter

NOMINEE INFORMATION

FULL NAME _____

TITLE _____

BUSINESS NAME _____

BUSINESS ADDRESS _____

PHONE _____ FAX _____

EMAIL _____

DESCRIBE NOMINEE'S BUSINESS _____

HAS NOMINEE RECEIVED SBA ASSISTANCE

If yes, describe type of assistance and the year(s) provided.

NOMINATOR INFORMATION

FULL NAME _____

TITLE _____

BUSINESS _____

ADDRESS _____

PHONE _____ FAX _____

EMAIL _____

BIOGRAPHY: Brief biography of the Small Business Exporter nominee.

BUSINESS PROFILE: Profile your business, when and how it was started, what the company sells, what market segments you serve, how you have succeeded.

Provide evidence of increased sales, profits and/or growth of employment because of exporting.

Describe the products and services you export and the countries and markets you have served.

Creative overseas marketing strategies. Show how you market and have grown your overseas markets.

Effective solutions to export-related problems. What problems have you encountered and how have you dealt with them?

Demonstrated encouragement of other small businesses to export or other volunteer assistance to other small businesses entering the export market.

Cooperation with other businesses in the creation of export trading companies and/or introduction of unique trading relationships, products or services.

FINANCIAL SUMMARY

Year	2014	2015	2016
Number of Employees			
Total Sales			
Net Profit (Before Tax)			
Total Assets			
Total Liabilities			
Net Worth			